

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24

I N D E X

PAGE NO.

SUMMARY BY MR. WIESNER (PUC Staff)

3

PUBLIC STATEMENTS BY:

Matthew Fossum

6

Stephen Tower

9

April Buzby

15

Doug Smithwood

17

QUESTIONS:

Cmsr. Bailey

8, 24

Cmsr. Giaimo

14, 25

P R O C E E D I N G

1
2 CMSR. BAILEY: Good morning,
3 everyone. We're here today in Docket DE 17-172
4 for the development of Renewable Energy Fund
5 Programs for low and moderate income
6 residential customers under Senate Bill 129
7 enacted in 2017. This is a public comment
8 hearing on the recommendation to issue Request
9 for Proposals for community solar photovoltaic
10 projects that would provide direct benefits to
11 low and moderate income residential electric
12 customers.

13 We have four people who have
14 expressed an interest in speaking, and we will
15 hear from them in a minute. But, before we do
16 that, could, Mr. Wiesner, maybe you summarize
17 the Staff proposal to sort of set the scene.

18 MR. WIESNER: Yes. Thank you,
19 Commissioner Bailey.

20 We filed a couple weeks ago a Staff
21 recommendation, as you said, that provides for
22 a Request for Proposals process to solicit on a
23 competitive basis projects that would provide
24 direct benefits to low and moderate income

1 residential electric customers as required by
2 Senate Bill 129 passed last year that requires
3 at least 15 percent of the Renewable Energy
4 Fund to be used on an annual basis to benefit
5 those low and moderate income residential
6 customers.

7 I won't go into all the details of
8 the RFP specifications, although it is limited
9 to solar projects. And there's a special
10 scoring preference for those that would be
11 located in or directed towards resident-owned
12 manufactured housing communities or affordable
13 housing projects.

14 And I think I will not say anything
15 more about it. The recommendation contains the
16 specific details as we've developed them. And
17 we look forward to hearing from the public
18 commenters today. And then there's an
19 opportunity to submit written comments by
20 Tuesday. That's a short timeframe, but we're
21 hoping to get an RFP out, if the Commission
22 approves that approach, by the end of this
23 month, and then move forward so that funds can
24 be reserved by the end of the fiscal year in

1 June.

2 CMSR. BAILEY: All right. Thank you
3 very much, Mr. Wiesner.

4 Now, I'd like to hear from -- or, we
5 would like to hear from members who are
6 prepared to speak orally on this proposal. And
7 I will take your names in the order on which
8 they appear on the sign-up sheet.

9 So, first up is Matthew Fossum, who
10 will be followed by Steve Taylor, is that --

11 MR. TOWER: Tower.

12 CMSR. BAILEY: Tyler?

13 MR. TOWER: Tower.

14 CMSR. BAILEY: Tower. Okay. Thank
15 you. All right.

16 Mr. Fossum. Oh, there you are.

17 MR. FOSSUM: Thank you. Should I
18 move to the front for comment or --

19 CMSR. BAILEY: As long as you're
20 speaking into a microphone, you can remain
21 where you are. But, for others, if you're not
22 at a microphone, we do have a space reserved up
23 here. It's important that you speak into a
24 microphone.

1 MR. FOSSUM: In that case, I'll stay
2 here.

3 Generally, I have not a lot to say.
4 Eversource is essentially either neutral or
5 generally supportive of the Staff
6 recommendation, with just a couple of small
7 points to make.

8 In the Staff Recommendation, on Page
9 1, at the end of the first paragraph of that
10 summary, the sentence there reads that the
11 "Proposed projects may utilize group net
12 metering, and at least one project in each
13 regulated distribution utility service
14 territory may be eligible for on-bill virtual
15 net metering consistent with the provisions of
16 SB 129."

17 I just wanted to make the point that
18 SB 129 doesn't quite provide that at least one
19 project in each territory would be eligible for
20 on-bill crediting. The language of SB 129 on
21 that issue is actually quoted in the
22 Recommendation on -- it's on Page 2, the third
23 bulleted item. And states that these projects
24 "may receive credits on the bill...for each

1 member and the host, provided that there shall
2 be only one new project...in each utility's
3 service territory." So, I just wanted to point
4 out that that was the language of SB 129 as it
5 was enacted.

6 Obviously, we haven't seen any
7 projects yet. We don't know whether any of
8 them will, in fact, ask for on-bill crediting,
9 but we wanted to be clear on that requirement.

10 The only other point I would make is
11 to note a general concern on behalf of the
12 Company. We understand the Staff
13 Recommendation to be for an RFP for developers
14 to come in and describe what it is that they
15 would intend to do and how they would intend to
16 do it. And we're a bit concerned about what
17 additional obligations of any proposal might
18 impose on the utility that would be
19 interconnected with that project. And so, we
20 would like to see a requirement in the RFP that
21 any responders to the RFP clearly note things
22 like whether they will be using or intending to
23 use on-bill crediting or not, and to describe
24 their business model, and, in particular, where

1 they understand the money from the project
2 would flow in and out, and to what extent
3 utility participation in the movement of money
4 or credits is needed. We need to have a pretty
5 clear understanding of what the utility's
6 obligations are going to be should these
7 projects move forward and ultimately be
8 interconnected.

9 On-bill crediting is a manual process
10 for us. It's somewhat labor-intensive. And
11 so, having that information and understanding
12 the scope of that potential obligation is very
13 important to us.

14 Thank you. That's all I have.

15 CMSR. BAILEY: Mr. Fossum, can you
16 explain why on-bill crediting is more
17 labor-intensive than -- for this kind of
18 project than it is for any kind of net
19 metering?

20 MR. FOSSUM: Well, presently, we
21 don't do on-bill crediting for any kind of net
22 metering. A group net metered project, the
23 group host receives a payment from the utility,
24 and it is up to the group host to distribute

1 that payment under whatever terms they have
2 made with their group members. We do not do
3 any on-bill crediting for that.

4 So, to the extent that this would be
5 a group project where the utility would have to
6 essentially go that next step and break down a
7 payment and apply it to the bills of all of the
8 underlying members, that's a new step, and
9 that's not one that we do presently. And like
10 I said, right now, we would have to do it
11 manually. Our billing system is not set up to
12 handle that.

13 CMSR. BAILEY: All right. Thank you.
14 That's very helpful.

15 And Mr. Tower is next, and he will
16 followed by April Bradley.

17 MS. BUZBY: Buzby.

18 CMSR. BAILEY: Buzby. Thank you.

19 MR. TOWER: Good morning. If I may
20 approach? I have copies of our preliminary
21 written testimony I'd like to hand out, if you
22 would receive it?

23 CMSR. BAILEY: Okay.

24 *[Atty. Tower distributing*

1 *documents.]*

2 MR. TOWER: Good morning.

3 CMSR. BAILEY: Good morning.

4 MR. TOWER: I'm Steve Tower. I'm a
5 staff attorney with New Hampshire Legal
6 Assistance. We're a nonprofit law firm that
7 represents low-income families and seniors
8 across the State of New Hampshire. I'm here to
9 provide some oral comments today on the
10 proposal.

11 First of all, we'd like to
12 congratulate the PUC Staff on putting together
13 this proposal. We're quite impressed with how
14 much thought and detail was put into how this
15 will affect low and moderate income
16 participants. We just wanted to demonstrate
17 our appreciation for the consideration put into
18 this.

19 We do have a few limited concerns,
20 particularly on the consumer protection side
21 that we'd like to bring to your attention.

22 Particularly, beginning with the
23 issue of ownership model, NHLA believes that
24 it's important that any RFP respondents

1 disclose whether the system will likely or
2 foreseeably be sold if the system is not owned
3 by the community participants. It should be
4 clear and explained to whom such a sale will
5 occur. The possibility of a sale in the future
6 could have impacts on how this would effect the
7 participants, and it would be important to know
8 if that is a significant possibility in any
9 proposal.

10 As far as the direct benefits and
11 costs to the low and moderate income
12 participants in any of these programs, the RFP
13 respondents should describe any initial joining
14 or subscription fees or any ongoing
15 subscription fees or any other additional costs
16 that would be incurred directly by the
17 participants, to ensure that there aren't any
18 unforeseen costs that would perhaps outweigh
19 the benefit of the program.

20 Also, in describing how the benefits
21 will be provided to the LMI participants,
22 whether it be through group net metering,
23 rental payment reduction, etcetera. The RFP
24 respondent should try to address how these

1 benefits accruing to the participants may
2 affect any government benefits that the
3 participants receive. Programs like Food
4 Stamps, TANF, Medicaid, Section 8 eligibility,
5 they are impacted directly on how the
6 participant's income is considered. Or, if
7 their household expenses are considered
8 reduced, that would perhaps negatively impact
9 the participant in a way that outweighs the
10 benefit of participating in the program.

11 Also, for federal tax purposes, it
12 would be important to consider how the accrual
13 of the benefit to the participant would affect
14 their tax liability going forward.

15 New Hampshire Legal Assistance also
16 feels that it's important to identify how the
17 management of participant relationships,
18 including income verification, handling of new
19 participants in the program are dealt with.
20 The RFP respondent should have a description of
21 how these changes or the interactions with the
22 participants will occur going forward.

23 It's also important that the
24 respondents explain whether any funding would

1 be expected to come directly from the
2 participants. And, if so, to what extent and
3 what amount and what is the proposed financing
4 mechanism for that.

5 RFP respondents should try to address
6 other related consumer protection issues,
7 including the risk of disconnection for
8 electric service for nonpayment involved in
9 on-bill financing. Or, if a financing
10 mechanism like Property Assessed Clean Energy
11 financing is used, whether an imposition of a
12 property tax lien, and the subsequent risk of
13 default on a tax bill or a tax sale or
14 foreclosure could affect participants. But
15 something that we, in NHLA, see fairly
16 regularly is that tax liens cause individuals
17 to lose a home that they may have been living
18 in for 30 years. And ideally, that's something
19 that we would like to try to control for in any
20 of these RFP respondent proposals.

21 With that, I think those are all of
22 our oral comments today. I can try to answer
23 any questions that you may have for me.

24 CMSR. BAILEY: Okay. Thanks. I

1 don't have any questions.

2 Do you, Commissioner Giaimo?

3 CMSR. GIAIMO: I do. So, with regard
4 to providing information on how the benefits
5 could affect taxes, tax implications and
6 benefits, how -- do you have any suggestion as
7 to how to -- what that would entail and what
8 would you specifically be requesting?

9 MR. TOWER: Well, an initial
10 requirement, I think, would be to have the RFP
11 respondent provide a description of the manner
12 in which the benefit is going to accrue. Is it
13 going to be a direct bill subsidy? Is it going
14 to be a reduction of rent? And in drafting
15 their responses to the RFP, they should
16 consider how an increase in income or a
17 decrease in expenses may affect these public
18 benefits.

19 I understand that, depending on who
20 the respondent is and their resources available
21 to them, they may not have the expertise
22 necessary to know how these -- how this
23 proposal may affect an individual's SNAP
24 benefits, Food Stamp benefits.

1 But, to the best of their ability, we
2 would like to see them try to address those
3 concerns.

4 CMSR. GIAIMO: Thanks.

5 MR. TOWER: Thank you.

6 CMSR. BAILEY: All right. Thank you.

7 All right. Next, we have April
8 Buzby, and followed by Doug Smithwood.

9 MS. BUZBY: Good morning. My name is
10 April Buzby. I am here representing Keene
11 Housing, a public housing authority located in
12 Keene, New Hampshire. I am the Planning and
13 Policy Analyst and oversee our energy projects
14 at the Authority.

15 I'm here to speak on -- first of all,
16 let me thank the PUC and the PUC Staff for
17 their very thoughtful review and
18 recommendations on low and moderate income
19 housing and how to bring solar and other
20 renewable benefits to them.

21 I'm here to speak specifically about
22 the direct benefits portion of the Staff
23 Recommendation. Like NHLA, we have some
24 concerns on how any direct benefits -- how any

1 monetary benefit to low and moderate income
2 families, particularly those that either reduce
3 expenses or increase income could potentially
4 be less beneficial to the family than other
5 means of providing them renewable benefits.
6 Depending on how the family receives their
7 public safety net services, any reduction or
8 increase in income could have very significant
9 impacts on them, particularly around their
10 housing, which is where we are certainly
11 concerned.

12 So, what we would like to recommend
13 is that the PUC take a broader definition of
14 "direct benefits" than may normally be
15 considered. While the idea of providing
16 funding -- providing additional funds to a low
17 income household sounds on its face quite
18 beneficial, there are other ways to directly
19 benefit a low and moderate income family by
20 providing solar, by reducing energy costs, and
21 not necessarily giving them funds.

22 So, for example, looking at things
23 like "can the cost savings be used for other
24 services that could increase their income so

1 that they are, in the future, more
2 self-sufficient, economically self-sufficient?
3 Such as job training and various other
4 programs.

5 So, that -- that would be our concern
6 and our recommendations, if possible, that the
7 PUC look at that. And we will follow this up
8 with written comments as well.

9 And then, I will open to questions,
10 because this gets to a very complex mechanic.
11 So, I'm trying to keep my comments short.

12 CMSR. BAILEY: Okay. Thank you. To
13 the extent that you can give us ideas on how to
14 deal with that in your written comments, that
15 would be hopeful.

16 MS. BUZBY: Certainly. Certainly.

17 CMSR. BAILEY: All right. Thank you.

18 MS. BUZBY: Thanks.

19 CMSR. BAILEY: And finally, we have
20 Mr. Smithwood.

21 MR. SMITHWOOD: Hi. I'm Doug
22 Smithwood. I'm representing the Tuftonboro
23 Community Solar Project that was really
24 formulated to potentially take advantage of

1 this unique opportunity.

2 I want to just start by saying what
3 the two preceding speakers said, that it's
4 wonderful to finally recognize that the low and
5 moderate income people and also nonprofits have
6 really been excluded out of this funding
7 stream, because they typically aren't capable
8 of taking advantage of the Federal Tax Credit,
9 and, you know, the rebate from the state just
10 doesn't make it happen.

11 When you look at LMI communities, I
12 think that you have to look at a much broader
13 picture than maybe that's being looked at now.
14 And I want to particularly state my advocacy
15 for community-based low and moderate income
16 solar projects that aren't necessarily
17 associated with residential-owned communities.
18 When you -- so, I know that we -- now this
19 project can apply for grant funding, but it is
20 not in the same tier as residential-owned
21 community grant projects that might become
22 available.

23 One of the things about having a
24 community-based and not -- is because it's a

1 program-based, where people in the entire
2 community can get the benefit, if they qualify
3 for it. And in our model, we're qualifying
4 people directly that qualify for the state
5 Electric Assistance, you know, right up front.
6 So, you know, that if you go to, in a
7 community, whatever the qual is, whether it's
8 300 percent of the, you know, the poverty
9 level, or 500 or 600, you're going to have to
10 requalify them potentially as their life
11 changes. But we have a ready source of being
12 able to qualify people for this through the
13 Community Action Associations that prequalifies
14 that. And we also have the capability, by
15 doing this, of giving more assistance to people
16 that need more. So, it's not a flat level of
17 assistance.

18 By having a nonprofit, in combination
19 with the municipalities, we're building this on
20 town property. There's no property tax, you
21 know, associated with this. We have a lot of
22 flexibility in how we can administer this, too.
23 And like I said before, it's opened up to a lot
24 more people, instead of specifically to people

1 in one, you know, lucky community that have
2 this, got grant funding from this. It's opened
3 up to a much broader community.

4 We're looking, through utilizing
5 this, the program that we're working on,
6 looking at transitioning people from being
7 energy-dependent, whether they're having to get
8 state assistance or other federal assistance,
9 to be energy-independent, which is, I think, is
10 a kind of unique thing. To do that, we would
11 need your help. There's right now, that I know
12 of, there's no coordination between, you know,
13 grant funding of a program like this and a
14 state Electric Assistance Program. Just to
15 qualify people, the state pays \$50 to \$55 just
16 to qualify people for that program. And if
17 that could be used to actually bring people to
18 energy independence, they don't have to be
19 qualified over and over again, I think it would
20 be helpful.

21 You know, and the utilities
22 mentioned, you know, an issue about, you know,
23 billing, and the difficulty of trying to do,
24 you know, on-account billing, or whatever the

1 term is. They already do billing for the state
2 Electric Assistance. And, you know, it's
3 unique and it appears to be a very implicated
4 program. So, they already have to do that,
5 administer the billing for that kind of
6 program. If we tied those two together, the
7 state Electric Assistance Program that would
8 qualify people, you know, for us, to
9 community-based solar projects, it could be a
10 unique partnership.

11 We're looking at building this in the
12 New Hampshire Electric Co-op. The New
13 Hampshire Solar Shares is a program that's
14 already been working with the Co-op. The Co-op
15 actually initiated, you know, seeking out how
16 to benefit low and moderate income families who
17 were struggling with their energy needs and
18 other needs. So, this is, you know, a great
19 model of a utility, a member-owned utility
20 actually making a pathway to make this happen.
21 And it's not limited to, you know, just one
22 project. There's no commitment to just, you
23 know, one and no more than one. And this will
24 be actually the second one the Co-op is working

1 on.

2 The two preceding people that spoke,
3 with the tax implications, that is a big deal,
4 and you hear about it all the time. That, you
5 know, a lot of people that are struggling and
6 they're trying to improve their life, as soon
7 as they start getting any kind of financial
8 capability, their support system falls apart,
9 because the Federal Guidelines and other
10 guidelines have such tight windows. So that if
11 you actually are getting a second job, it means
12 you lose some of your assistance for housing,
13 for electricity.

14 One of the ways to do that is,
15 instead of billing for monetary billing, which
16 has a tax implication, is to bill on
17 kilowatt-hours. I have solar panels on my
18 roof. I pay no taxes for the electricity I
19 generate on my own roof. But it's all, you
20 know, it's behind the meter, but it's in
21 kilowatt-hours. So that you wouldn't be
22 actually crediting them necessarily money,
23 you'd be crediting them electricity. That's
24 just a possibility. I don't know if that would

1 work. But that's one of the things that we
2 were thinking about.

3 So, I would like you to reconsider,
4 though, just to kind of wrap this up, the
5 special points in the grant program for
6 residential-owned communities. I don't want,
7 you know, the community-based solar projects
8 that are for low-income families to be, you
9 know, elevated, but I don't want them to be on
10 a lower tier either. I think that, you know,
11 when we go into this, we should all be on an
12 even foot, and just let the proposals in and of
13 themselves determine what kind of fit it is. I
14 mean, it was cited that, you know, if it was a
15 residential-owned community, administration
16 might be easy -- easier.

17 But you haven't seen a model of what
18 a nonprofit can do. And the nonprofits are
19 volunteers. So, the administration cost is,
20 you know, coffee and doughnuts, typically, at a
21 meeting. So, there can be advantages to not
22 having it on-site. So, I'd just like to have
23 an equal playing field for that.

24 That's the basic gist of what I'd

1 like to say. And if there's any questions, I'd
2 like to answer them.

3 CMSR. BAILEY: About your suggestion
4 to credit with kilowatt-hours, rather than
5 reduce the bill, won't that reduce the bill
6 going forward? Because, if you use less
7 kilowatt-hours next month or in the winter,
8 doesn't that have the same effect as increasing
9 income or decreasing expenses?

10 MR. SMITHWOOD: I think the -- I
11 think the concern was the tax implications.
12 And when you get a monetary distribution, you
13 have a tax implication. Like, when you give us
14 the state rebate if we put solar on our roof,
15 we have to pay taxes on that state rebate.

16 So, when you are not giving a
17 monetary, but you're giving a different kind of
18 value, you're giving a kilowatt-hour, it
19 wouldn't necessarily, but it might have a
20 monetary implication.

21 The other thing that I was, you know,
22 that doing energy efficiency, our model is
23 three tiers of energy efficiency. That for
24 people to stay in this program, you know,

1 between the second year in the program and the
2 fifth, they have to go through three stages of
3 energy efficiency. The money you save by not
4 utilizing the electricity is not taxed. You
5 know, it's money you'll have forever.

6 So, the other programs that, you
7 know, potentially in a residential-owned
8 community don't necessarily have any kind of
9 energy efficiency program or like a network to
10 do that, a group that's really promoting energy
11 independence as an ultimate goal, with a
12 combination of generating your own electricity
13 and really efficiently using the energy that
14 you use, you know, so that you can have a
15 comfortable, you know, lifestyle.

16 CMSR. BAILEY: Okay. Thank you.

17 CMSR. GIAIMO: What I think I heard
18 you say is you're not sure whether or not a
19 kilowatt-hour credit would have a tax
20 implication, but you'd like it to be considered
21 in more detail --

22 MR. SMITHWOOD: It's a possibility.

23 CMSR. GIAIMO: -- and work through --

24 MR. SMITHWOOD: And I know from

1 personal experience that I don't have to pay
2 any tax on the generation that I make from my
3 own solar panels. It's a savings. There's not
4 like "what would be the fair market value of
5 the generation that you make?" There might be
6 a way -- the value of generation is really
7 quite low, three or four cents. So, if there
8 was a tax implication, you might be able to
9 tailor it towards that, which would have much
10 less tax implication of people who are very
11 concerned about that, you know, by having any
12 kind of benefit, it actually takes some other
13 benefit away, and it makes it hard to get out
14 of the kind of a track they're in.

15 CMSR. GIAIMO: Thank you.

16 CMSR. BAILEY: All right. Thank you,
17 Mr. Smithwood.

18 Is there anybody else who's changed
19 their mind and would like to speak? Anybody
20 have anything to add?

21 MR. TOWER: Hello. This is Steve
22 Tower at New Hampshire Legal Assistance.

23 CMSR. BAILEY: Can you get closer to
24 the microphone please?

1 MR. TOWER: I'm sorry. Is that
2 better?

3 CMSR. BAILEY: Yes.

4 MR. TOWER: This is Steve Tower, New
5 Hampshire Legal Assistance, again. I just
6 wanted to add that we will be filing our final
7 written comments to the docket list after we
8 handed out our preliminary comments earlier.
9 And I just wanted to add that.

10 CMSR. BAILEY: Okay. Great. Thank
11 you. And I'll remind everybody that you have
12 until Tuesday, March 6, to file written
13 comments.

14 Is there anything else we need to do
15 today?

16 *[No indication given.]*

17 CMSR. BAILEY: All right. With that,
18 I thank you for your comments. And we'll close
19 the hearing, and look forward to your written
20 comments.

21 ***(Whereupon the hearing was***
22 ***adjourned at 10:43 a.m.)***

23

24